

Message Text

CONFIDENTIAL

PAGE 01 CARACA 04370 200503Z

22-11

ACTION ARA-08

INFO OCT-01 SS-14 ISO-00 EB-03 NSC-05 NSCE-00 SP-02 L-01

H-01 INR-05 CIAE-00 TRSE-00 SSO-00 INRE-00 OMB-01

/041 W

----- 009666

O 192220Z APR 76 ZFF4

FM AMEMBASSY CARACAS

TO SECSTATE WASHDC IMMEDIATE 2849

C O N F I D E N T I A L CARACAS 4370

LIMDIS

E.O. 11652 GDS

TAGS: PINS, ASEC EINV VE

SUBJECT: OWENS-ILLINOIS NATIONALIZATION

REF: A) STATE 92506 B) CARACAS 4364

1. WE AGREE THAT O-I'S STRATEGY AS OUTLINED IN PARA 4 REF A IS THE

BEST AVAILABLE. AS I NOTED IN REF B, ALLOWING FOR AN ADEQUATE COOLING

OFF PERIOD IS CRITICAL TO O-I'S PROSPECTS. IN THAT RESPECT, THE
TIMING OF THE COMPANY'S LETTER TO PRESIDENT PEREZ IS OBVIOUSLY AS
IMPORTANT-- OR MORE IMPORTANT-- THAN ITS CONTENT.

2. IN MY JUDGMENT, O-I SHOULD NOT NOW PRESS FOR A MEETING WITH
PEREZ OR OTHERWISE FORCE THE PACE OF THE NEGOTIATIONS. ON THE OTHER
HAND, A LETTER FROM DODD EXPLAINING IN A COURTEOUS FASHION WHY THE
COMPANY TOOK THE ACTION IT DID MIGHT BE HELPFUL AT THIS JUNCTURE. DODD

COULD NOTE IN CLOSING THAT HE WOULD BE PLEASED TO COME TO CARACAS TO
CONFER WITH PEREZ OR WHOEVER HE SHOULD DESIGNATE WHENEVER THE
PRESIDENT MIGHT THINK THAT HELPFUL. O-I COULD THEN FOLLOW-UP AT
A LATER DATE WITH A MORE SPECIFIC PROPOSAL OF CONVERSATIONS AT A
CONFIDENTIAL

CONFIDENTIAL

PAGE 02 CARACA 04370 200503Z

HIGH LEVEL IN SEARCH OF AN EQUITABLE SOLUTION.

3. MY CONCERN IS TO AVOID PRECIPITATING ANY FURTHER HARDENING
OF THE PRESIDENT'S POSITION AND TO ALLOW AS MUCH FLEXIBILITY FROM
THE GOV SIDE AS POSSIBLE. I THINK THIS CAN BEST BE DONE BY GOING
SLOW UNTIL THE MOMENT SEEMS PROPITIOUS FOR SOME REAL BARGAINING.
SHLAUDEMANN

CONFIDENTIAL

NNN

Message Attributes

Automatic Decaptioning: Z
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: NATIONALIZATION, NEGOTIATIONS
Control Number: n/a
Copy: SINGLE
Draft Date: 19 APR 1976
Decaption Date: 28 MAY 2004
Decaption Note: 25 YEAR REVIEW
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: ShawDG
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1976CARACA04370
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: GS
Errors: N/A
Film Number: D760148-0666
From: CARACAS
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1976/newtext/t19760448/aaaabojk.tel
Line Count: 67
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION ARA
Original Classification: CONFIDENTIAL
Original Handling Restrictions: LIMDIS
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: CONFIDENTIAL
Previous Handling Restrictions: LIMDIS
Reference: 76 STATE 92506, 76 CARACAS 4364
Review Action: RELEASED, APPROVED
Review Authority: ShawDG
Review Comment: n/a
Review Content Flags:
Review Date: 21 JUL 2004
Review Event:
Review Exemptions: n/a
Review History: RELEASED <21 JUL 2004 by BoyleJA>; APPROVED <01 NOV 2004 by ShawDG>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
04 MAY 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: OWENS-ILLINOIS NATIONALIZATION
TAGS: PINS, ASEC, EINV, VE, OWENS-ILLINOIS
To: STATE
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006